

Barbeque



Visit Don
Murrays in
Raleigh
▶ page 2

Inside Dignus



Transitioning
to New DIGs
▶ pages 3 - 4

Tamino



The first XML
only Database.
▶ page 2

Diglets

Legacy nuggets

More than 50% of mainframe programming staff that paved the way for the Information Revolution will retire in the next 3 years having spent 40 years crafting their skills. Yes those Legacy systems just keep going and the Software Applications are in transition. Where are these brilliant people going to spend their time and how will they pass some of their legacy on to up and coming developers?

Getting out on the Ocean is one way to ease that transition. Another is the lure of the Golf Course.

Dignus has the benefit of being located in the Golf belt. In fact, Hale Irwin's new PGA course is just 6 minutes from the Dignus offices.

Of course, we have no time to visit these days but just wait for that retirement.



Winners Circle

Amadeus, the largest European TPF shop, has transitioned to Systems/C for their development environment and recently has tested Systems/ASM so that their developers can stay on their PCs as long as possible in the process of creating programs. When they feel they are ready, objects are then sent to the host for direct in-lining to create HSLAM final products.

Dignus has recently been notified that 400 Amadeus systems developers are now using Systems/ASM.

In this Issue

Dave's Corner	3	Marketing	2
Winner's Circle	1	Get with it <i>by Mike</i>	4
New Offices	3	Organizations	4

Barbecue at Don Murrays

Diglets

Southern Back Porch Cooking



When DIGNUS has a guest visiting Raleigh from out of town that has never experienced good old Southern cooking, we try and find a way to take them to Don Murray's Barbecue.

People in the Research Triangle area rave about Murray's Pork Chops, Hush Puppies and Collard Greens; the Fried Chicken, Chopped BBQ, and Fruit Cobblers are available every day. A big departure from Ruth's Chris Steak House some of our guests are fascinated by the idea of a Southern chef flippin' hush puppies on your plate and that Southern Hospitality catches on fast. No pretensions, here is a nice break from the High Tech big-league leather chair get togethers that most of us face in traveling away from home. C'mon back now..ya

Marketing Dimensions

Dignus will be participating in the Share conference in **SHARE in Nashville, Tennessee on March 3 - 8, 2002** at the **Gaylord Opryland Hotel (formerly Opryland Hotel)**

 **SOFTWARE AG**
THE XML COMPANY

 **Tamino**
XML Server

The world's first XML-only Database is completely written in Dignus Systems/C. Headquartered in Darmstadt, Germany, Software AG is Europe's largest system software provider and a major global player offering leading-edge technology for data management and electronic business.

IBM Global Services is focused on providing the best solution for the customer and sees the value of the Tamino XML Database as a native XML store. It also believes that the Websphere/Tamino offering is a differentiator in competitive engagements. Software AG will have its Tamino XML Database installed in IBM's Innovations Centers around the world.



The Tamino product allows organizations to create a Database of XML based documents without the interim step of conversions to standard database formats thus improving the performance and efficiency of the database. As the World moves towards instant information all the time it makes sense that the means of storing these volumes will evolve to be compatible with the environment. It is clear that Software AG has seen a great opportunity for a revolutionary product in these revolutionary times and that Dignus has helped them realize that opportunity.



Daves Corner

The past year at Dignus has been one of wonderful opportunities, growth and excitement. We also have greatly enjoyed working with our customers, enabling their success through the use of our product suite. On the non-technical front, Dignus has moved into new offices, on the north side of Raleigh, NC. It was decided that new offices were needed to improve communication and to provide space as Dignus continues to grow. If you have an opportunity to visit, please be do so! We're always happy to entertain guests.

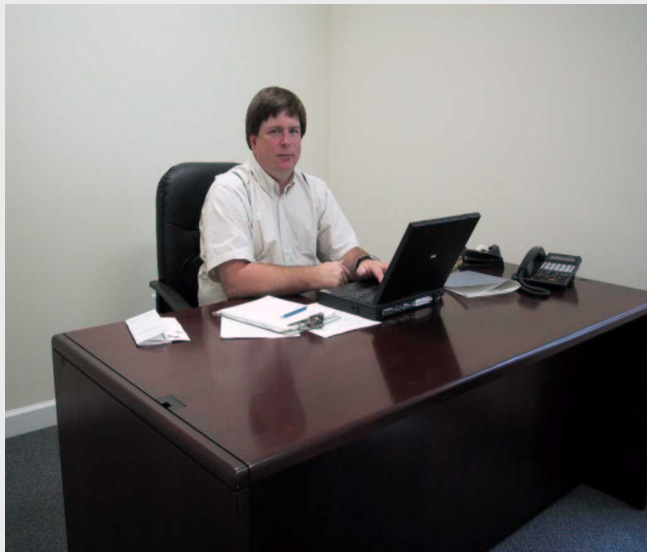


As to our customers, we've enjoyed watching them take advantage of Dignus products in their development efforts. Our customer base continues to expand as people learn more about the Dignus offerings. On the technical front this year, we are happy to have released newer versions of Systems/C. These versions continue to expand on the possibilities of Systems/C, providing new features and improved function. Because we value the opinion of our customers, we depend on your feedback to define the development direction of the Dignus products. Overwhelmingly, the features added to Systems/C have been due to customer requests. We are thrilled to enjoy such wonderful relationships.

Because of this customer feedback, we launched our newest product, Systems/ASM. Systems/ASM is a HLASM-compatible assembler available on all of the Dignus supported platforms. Together with Systems/C, we believe it is an unbeatable mainframe development environment. We look forward with great anticipation to next year; and to new products coming soon in 2002!



From Carolina orange clay dirt to DIGNUS blue, the new office takes shape.



State of the art development is not much different than being a horse whisperer.

You have to coax out the solution and not upset the code. Sometimes though you need to put new iron on the hooves.

Diglets



by MIKE

Cycles to Spare

More than 8 of our 18 servers and mainframes have been relocated to the new facility. High Speed DSL connects our systems to the net and the addition of our Flex product from T3 has given us the processing power to support the additional staff coming on board.



We want to wish all of our customers, vendors and friends, good health & peace for the New Year.